

#### CENTRE FOR DISTANCE & ONLINE EDUCATION UTKAL UNIVERSITY : VANI VIHAR BHUBANESWAR-751007

PH .NO. : (0674) 2376700 Website :www.ddceutkal.ac.in

No. CDOE/ 30 702023

#### Date: 18.10.22

#### OFFICE ORDER ON APPROVAL OF SLM

As per the resolution of the **Centre for Internal Quality Assurance (CIQA)** Committee meeting held on 18.10.2023 at 3.30 p.m. under the Chairmanship of Hon'ble Vice Chancellor, Utkal University in the Vice Chancellor's Conference Hall, the Self Learning Materials (SLM) of all the following 25 courses are placed and approved for the session 2023-2024.

- i. Master of Business Administration
- ii. Master of Computer Applications
- iii. Master of Arts Economics
- iv. Master of Arts Education
- v. Master of Arts English
- vi. Master of Arts Hindi
- vii. Master of Arts History
- viii. Master of Arts Odia
- ix. Master of Arts Political Science
- x. Master of Arts Public Administration
- xi. Master of Arts Sanskrit
- xii. Master of Arts Sociology
- xiii. Master of Commerce
- xiv. Master of Social Work
- xv. Bachelor of Business Administration
- xvi. Bachelor of Commerce (Hons)
- xvii. Bachelor of Arts (Hons) Economics
- xviii. Bachelor of Arts (Hons) Education
- xix. Bachelor of Arts (Hons) English
- xx. Bachelor of Arts (Hons) Hindi
- xxi. Bachelor of Arts (Hons) History
- xxii. Bachelor of Arts (Hons) Odia
- xxiii. Bachelor of Arts (Hons) Political Science
- xxiv. Bachelor of Arts (Hons) Sanskrit
- xxv. Bachelor of Arts (Hons) Sociology

DIRECTOR Centre For Distance and Online Education Utial University, Vanivihar, Bhubaneswar-731647

No. CDOE- 907/ /2023

Copy to All the members of CIQA Committee.



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No. CDOE/\_ 3068/2023

Date: 18, 10, 23

#### **OFFICE ORDER**

Considering the Guidelines of UGC - DEB vide UGC Gazette Notification No. CG-DL-E-05092020-221580(Extraordinary, Part III- Section 4) Dated 4<sup>th</sup>September 2020 the Internal Quality Assurance Committee (CIQA Committee of CDOE, Utkal University) is reconstituted by the Hon'ble Vice Chancellor on 5 May 2022 with the following members

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Prof Navaneeta Rath, Chairman, PG Council, Utkal University,	Member
Dr. Kahnu Charan Dhir, OAS (SAG), Registrar, Utkal University,	Member
Shri Goutama Pradhan, Comptroller of Finance, Utkal University,	Member
Shri Sharat Kumar Majhi, Controller of Examinations, Utkal University,	Member
Prof. Ranjan Kumar Bal, Vice Chancellor, ASBM University, Bhubaneswar (Retd. Prof of Commerce, Utkal University & Ex-Director, DDCE, Utkal University)	Member
Prof. Bhagaban Das, Retd. Prof. Commerce & Ex-Director, Distance Education, FM University, Balasore,	Member
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Prof. Asim Parhi, P.G. Dept. of English, Utkal University,	Member
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Dr Mamata Rani Behera, Asst Prof CDOE, Utkal University,	Member
Dr Sujit Kumar Acharya, Asst Prof CDOE, Utkal University,	Member
Prof Krishna Chandra Rath, Director CDOE, Utkal University,	Member Secretary

DI Dt: DIRECTOR

У

Centre For Distance and Online Education Utkal University, Vanivihar, Bhubaneswar-751007

28/10/23 DIRECTOR

No. CDOE/ <u>906</u>/2023 Copy to All members of CIQA Committee. M.A ECONOMICS

PAPER-V



## ECONOMICS OF DEVELOPMENT AND GROWTH

DIRECTOR Directorate of Distance & Continuing Educatio. Utkal University, Vani Vihar, Bhubaneswar-751907

Author

Madhubrata Raysingh Asst. Professor, Economics National Law University, Cuttack







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### MARKETING MANAGEMENT





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### **SYLLABUS**

### MARKETING MANAGEMENT

- Unit-1 Introduction to Marketing: Meaning, Importance, Core Concept, Marketing Management Process, Marketing Environment.
- Unit-2 Marketing Planning: Identification of market, Market Segmentation, MIS, MR, Consumer Behaviour and Demand Forecasting
- Unit-3 Product Pricing Strategy: Product, Product Classifications, Product Strategies, New Product Development, Product Life Cycle and Marketing Mix Strategy, Branding, Labeling and Packaging Strategies, Pricing Methods and Strategy.
- Unit-4 Promotion and Placement Management: Integrated Marketing Communication (IMC) and tools of Promotion and Promotional Strategy, Meaning and Importance of Distribution System, Functions of wholesaler and retailer.
- Unit-5 Contemporary topics in Marketing: in Practice, Marketing of Services, Rural Marketing, International Marketing and Digital Marketing and Green Marketing

M.A EDUCATION



PAPER - VI

Online

## EDUCATIONAL TECHNOLOGY

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### M.A EDUCATION

PAPER-VI

## Educational Technology

By

Dr Bhabagrahi Biswal & Dr Srutirupa Panda



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## ROMANTIC & VICTORIAN THEORY & CRITICISM

Author S. Deepika

telli

M.A English

DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vibar, Ekotonenwar-751027





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M.A Hindi



पश्चित्य काव्यशास्र

Semester-I

लेखक डॉ. ए.उस्मान खान

DIRECTOR Directorate of Distance & Continuing Educatio: Utkal University, Vani Vihar, Bhubaneswar-751007

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- 1.2. पाश्चात्य आलोचना के आदि आचार्य-प्लेटो
- 1.3. युग परिचय
- 1.4. प्लेटो का काव्य सिद्धांत
  - 1.4.1. अनुकृति सिद्धांत
- 1.5. अभ्यास प्रश्न
- .6. अरस्तू का व्यक्तित्व
- .7. अरस्तू का काव्य सिद्धांत 1.7.1. अनुकरण सिद्धांत
- .8. त्रासदी -विवेचन
  - 1.8.1. त्रासदी के तत्व
- .9. अभ्यास प्रश्न

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- 2.1 रिचर्ड्स का सिद्धान्त

2.1.1 संप्रेषण

- 2.2 रिचर्ड्स का मूल्य- सिद्धान्त
- 2.3 व्यावहारिक आलोचना-संबंधी सिद्धांत
- 2.4 अभ्यास प्रश्न
- 2.5 बेनेदेतो क्रोचे
- 2.6 क्रोच का सिद्धान्त
- 2.7 क्रोचे की धारणाएँ
- 2.8 अभ्यास प्रश्न

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## स्वच्छन्दतावाद,मार्क्सवाद,मनोविश्लेषणवाद,अस्तित्त्ववाद

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3.4.2 अस्तित्ववादी विचारधारा

3.4.3 निष्कर्ष

3.5 अभ्यास प्रश्न

M.A HISTORY



INDIAN HISTORIOGRAPHY

Author Dr. Binod Bihari Satapathy

DIRECTOR Directorate of Distance & Costinuing Education ditzf Brivereity, Vaci Viter, Birchaneswar-756697





Paper-Vff

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## SOCIAL WORK RESEARCH AND STATISTICS

*Author* Dr. P. K. Kar & Dr. Gopabandhu Mishra



### MSW PAPER-4 SOCIAL WORK RESEARCH AND STATISTICS

### UNIT-1

#### 1.0. OBJECTIVES

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ALC: N

- 1.1. Meaning definition and purpose of social work research
  - 1.1.1. Definition of Social Work Research
  - 1.1.2. Purpose of Social Work Research
- 1.2. SOCIAL RESEARCH and SOCIAL WORK RESEARCH
- 1.3. Scientific Method:
  - 1.3.1. Nature
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- 1.7. HYPOTHESIS: SOURCES, FORMULATION, ATTRIBUTES AND TYPES
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  - 1.7.2. Attributes of a valid or usable Hypothesis
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2 3 Characteristic Features of a Good Research Design

2.4. Types of Research Design

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2.5. SAMPLING: DEFINITION

2.6.1. Population and Universe

2.6.2. Utility of Sampling:

2.6.3. Principles of Sampling:

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2.7.1. Levels of Measurement

2.8: Reliability and Validity: Meanings and Types

2.9. Key Words:

2.10. References:

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3.2.5. LIMITATIONS OF OBSERVATION AS A METHOD OF SOCIAL RESEARCE

3.2.6. ADVANTAGES OF OBSERVATION

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3.3.2. Interview

3.3.3. Objectives of Interview

3.3.4. INTERVIEW SCHEDULE

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3.3.5.5. Advantages

3.3.5.6. PERSONAL INTERVIEW AND MAILED QUESTIONNAIRE 3.4. Key Words: 3.5. References:

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#### IV PREPARATION OF RESEARCH PROPOSAL 2012

#### STREETURE

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- 1. The Licescore of a Research Proposal
- 1. Processing While Writing The Research Proposal
- Evaluating The Research Proposal
- Data Processing
- 7. Classification and Tabulation of Data
- 2 Disgrammatic Representation of Data
- 9. Report Writing
- 10. Limitations of Research
- 11 Agencies Involved in Social Research
- 12 Ethical Considerations
- 13 Summary
- 14. Key Words
- 15. Self-Assessment Questions
- 16. Further Readings

Appendix 1: Statistical Tables

#### 1. OBJECTIVES

1.1.1

- By studying this unit, you will able to 1. write a research proposal,
- H.
- get an idea about the processing of data by editing and coding, 111 classify the data and present the data in the form of tables, graphs and
- IV.

prepare a research report,



## ଲୋକ ସାହିତ୍ୟ ଓ ସଂସ୍କୃତି

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#### COMPARATIVE POLITICS- CONCEPTS AND METHODS

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Comparative Politics: Evolution, Nature and Scope

#### Unit II

Approaches: Behavioraisml, Post-Behavioralism, David Easton's Systems Approach, Gabriel Almond's Structural-Functional Approach, Marxist Approach.

#### Unit III

Constitutionalism: Concepts, Problems and Limitations State in Comparative Perspective: Capitalist, Socialist and Post-Colonial Societies

#### UNIT IV

Political Elite: Elitist Theory of Democracy



## DDCE Utkal University संस्कृतम् (एम.ए.) M.A. (Sanskrit) PAPER - II

व्याकरणम् (सिद्धान्तकौमुदी)

सम्पादना डा. कालीप्रसन्न शतपथी

साधारण-संपादकः

प्रफेसर सुस्मित प्रसाद पाणिः



DIRECTOR Directorate of Distance & Continuing Education dikat University, Vani Vihar, Bhubaneswar-751907





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D D C E Education for All

## दूर एवं निरन्तर शिक्षा निदेशालय

उत्कल विश्वविद्यालङ्क, बाणीविहार

भुबनेश्वर

### सूचीपत्रम्

#### विषयक्रमः

- अनुविभागः प्रथमः (Unital) संज्ञाप्रकरणम् - परिभाषाप्रकरणम्
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   अच् सन्धिप्रकरणम्
- अनुविभागः तृतीयः (Unit-III) कारकप्रकरणम् (प्रथमाविभक्तितः चतुर्थीविभक्तिपर्यन्तम्) 37-49
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M. A. SOCIOLOGY

Paper-VIII



## SOCIOLOGY OF GLOBALIZATION

Author

Prof. Navaneeta Rath

Department of Sociology Utkal University

ell

DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vihar, Bhubaneswar-751007





ଦୂରନିରତ୍ତର ଶିକ୍ଷା ନିର୍ଦ୍ଦେଶାଳୟ, ଉତ୍କଳ ବିଶ୍ୱବିଦ୍ୟାଳୟ DIRECTORATE OF DISTANCE & CONTINUING EDUCATION Utkal University, Bhubaneswar-7, Odisha

Email. helpline@ddceutkal.ac.in Website: www.ddceutkal.ac.in

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### **M.A PUBLIC ADMINISTRATION**

#### **TITLE: Indian Administration**

### PAPER-III



### **Directorate of Distance**

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Continuing Education (DDCE)

telle

Utkal University, Bhubaneswar.

DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vikar, Bhubaneswar-751007



#### AUTHOR:

Dr. Padmalaya Mahapatra **Associate Professor and Head** Dept. of Public Administration, Utkal University, Vanivihar, Bhubaneswar. 9-40

#### Indian Administration

Unit-I

Evolution of Indian Administration: Ancient, Salient Features of Indian Constitution, Preamble, Federalism, Centre – State Relations (Administrative, Legislative and Financial).

Unit-II

 Government at Central Level: President, Council of Ministers and Prime Minister, Parliament, Supreme court, Central Secretariat, Cabinet Secretariat, Prime Minister's Office.

 Government at State Level : Governor, Council of Ministers and Chief Minister, State Legislative, High Court, Central Secretariat, Chief Secretariat.

Unit- III

Commissions in India : Union Public Services Commission, Planning Commission, National Development Council, Election Commission, Finance Commission, National Human Rights Commission, Administrative Reforms Commission, Redressal of Citizens

Grievences, Lokpal and Lokayukta.

Unit-IV

Board of Revenue: Composition and function.

Revenue Divisional Commissioner: role and Functions, District Administration, Role of Collector



# BANKING AND INSURANCE MARKETING

Author's : Di Rashini Rendesto Por

Collect Dy & Dr. Sull Kumen Achanya





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DIRECTORATE OF DISTANCE & CONTINUING EDUCATION Utkal University, Vani Vihar Bhubaneswar, Odisha Email: helpline@ddceutkal.ac.in Email: helpline@ddccutkal.ac.in DIRECTOR Website: www. ddceutkal.ac.in Directorale of Distance & Continuing Education

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Utkal University, Vanl Vihar, Bhubaneswar-751007

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#### MASTER OF COMPUTER APPLICATION



# CRYPTOGRAPHY AND NETWORK SECURITY

DIRECTOR Directorate of Distance & Continuing Education Directorate of Distance & Continuing Education



DDCE Education for All

SHOW STREET





Directorate of Distance & Continuing Education, Utkal University, Vani Vihar, Bhubaneswar - 751007 The study material is developed exclusively for the use of the students admitted under DDCE, Utkal University. The contents are collected from different books/materials available in the market and matched to the syllabus of MCA programme for better understanding by the students of DDCE.

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Name of the Study Material:

### CRYPTOGRAPHY AND NETWORK SECURITY

Collected , Compiled and Edited By DR. SUBAS CHANDRA MISHRA Academic Consultant , DDCE, Utkal University

Year of Print:

No. of Copies: \*\*\*\*\*\*

Printed and Published by:

For: Directorate of Distance & Continuing Education (DDCE), Utkal University, Bhubaneswar – 751007 Website : www.ddceutkal.ac.in

### NETWORK SECURITY

#### Unit - I

Introduction: Services, Mechanisms and Attacks, A model for network Security. Internet Standards and RJFCs, Internet and Web Resources.

Conventional Encryption and Message Confidentiality: Encryption Principles & Algorithms. Cipher Block modes of operation. Location of Encryption Devices, Key Distribution.

### Unit-II

Public-key Cryptography and Message Authentication: Approaches to Message Authentication, Secure Hash Functions and HMAC, Public key Cryptography principles and Algorithms. Digital Signatures and key Management.

Authentication Applications: Kerberos, X'.509 Directory Authentication Service.

#### Unit-III

Electronic Mail Security: Pretty Good Privacy. S/MIME.

IP Security: IP Security Overview and Architecture. Authentication Header. Encapsulating Security Payload, Combining Security Associations and Key Management.

#### Unit - IV

Web Security: Web Security Requirements. Secure Sockets Layer (SSL) and Transport Layer Security. Secure Electronic Transaction (SET).

Network Management Security: Basic concept of Simple Network Management Protocol, SNMPvI. Community Facility. SNMPv3.

#### Unit-V

Intruders and Viruses: Intruders, Viruses and related Threats.

Firewalls: Firewall Design Principles and Trusted Systems.



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# FINANCIAL MANAGEMENT

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DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vibar, Shubaneswar-751007

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B.A. Arts(Education) Core –III UNDER CHOICE BASED CREDIT SYSTEM II SEMESTER UNDER CBCS

1

# Political Theory: Concepts and Debates

(+3 Political Science, 2<sup>nd</sup> Semester, Core-3)

Compiled & Edited by: Dr. Badrinath Das



Forcely

DIRECTOR Lirectorate of Distance & Continuing Education Uckal University, Vani Vihar. Bhubaneswar-751907



DIRECTORATE OF DISTANCE & CONTINUING EDUCATION Utkal University, Bhubaneswar-7, Odisha

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# POLITICAL THEORY: CONCEPTS AND DEBATES

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BA ECONOMICS (HONS)



Compiled and Edited by:

#### Dr. Sanjib Kumar Hota ASST, Prof. IN MICM



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DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vihar. Bhubaneswar-751907



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DIRECTORATE OF **DISTANCE & CONTINUING EDUCATION** Utkal University, Bhubaneswar-7, Odisha Email: helpline@ddceutkal.ac.in

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### CONTENTS

#### Unit-1

Significance and Scope of Managerial Economics: Role of Managers in Business, Economic paradigms applicable to business analysis. Market Demand: Determinants of Demand and Supply, Elasticity of Demand, Indifference Curve Analysis, Consumer's Equilibrium, Price, Income and Substitution Effects, Demand Forecasting, Unit-3 Production Function: Production decision making, Short Run Long Run Production Functions. Unit-4 Market Analysis: Cost Structure, Various Cost Concepts, Cost Estimation, Pricing and Output decisions in Perfect Competition, Monopoly, Monopolistic Competition, Oligopoly.

#### Unit-5

Profit Analysis: Theories of Profit, Break Even Analysis, Managerial Decisions, Business Cycle

B.A. Arts(Education) Core -II UNDER CHOICE BASED CREDIT SYSTEM 1ST SEMESTER UNDER CRCS

**BA EDUCATION (HONS)** 



### EDUCATIONAL PSYCHOLOGY

Compiled and Edited by:

Dr. Diptansu Bhusan Pati & Ms. Anita Nath



# CONTENT

UNIT 1: Educational Psychology in Developmental Perspective

(i) Meaning, nature, scope and relevance of educational psychology

(ii) Methods of educational psychology- observation, experimentation, and case study

(iii) Application of educational psychology in understanding learner

(iv) Growth and Development-Concept, difference between growth and development, and principles of growth and development

(v) Characteristics of development during adolescence in different areas: Physical, social, emotional and intellectual (with reference to Piaget)

UNIT 2: Intelligence, Creativity and Individual difference

(i) Individual difference-concept, nature, factors and role of education
(ii) Intelligence- meaning and nature of intelligence, concept of I.Q, theories of intelligence- Two factor theories, Guildford's structure of intelligence (SI) model, Gardner's multiple theory of intelligence.

(iii) Measurement of intelligence- individual and group test, verbal, nonverbal test

(iv) Creativity- meaning, nature and stages of creative thinking, strategies for fostering creativity

UNIT 3: Learning and Motivation

(i) Learning- meaning, nature and factors of learning

(ii) Theories of learning with experiment and educational implications-

(iii) Classical conditioning, operant conditioning, insightful learning and constructivist approach to learning

(iv) Motivation - concepts, types, and techniques of motivation

UNIT 4: Personality and Mental health

(i) Personality- meaning and nature of personality

(ii) Theories- type theory and trait theory

(iii) Assessment of personality- subjective, objective and projective techniques

(iv)Mental health-concept, factors affecting mental health and role of teacher, mental

health of teacher.

(v) Adjustment mechanism: Concept and Types

## PRACTICAL

 Administration and interpretation of any psychological test relating to intelligence or

personality

: It will be evaluated by both the Internal and External exam

UNDER CHOICE BASED CREDIT SYSTEM 1ST SEMESTER UNDER CBCS

BA ENGLISH (HONS)



# British Poetry and Drama: 14th to 17th Centuries

Compiled and Edited by:

## Dr. Prajna Paramita Panigrahi

Asst. Prof. in English DDCE, Utkal University



### CONTENT

### Core Paper I

### BRITISH POETRY AND DRAMA: 14TH TO 17TH CENTURIES

Introduction:

The paper seeks to introduce the students to British poetry and drama from the 14th to the 17th century. It helps students sample and explore certain seminal texts from the early modern period, covering the genesis of modern English poetry and the Renaissance that set British poetry and drama on their glorious course to greatness.

UNIT 1: Historical overview

(i) The period is remarkable in many ways: 14th century poetry evokes an unmistakable sense of "modern" and the spirit of Renaissance is marked in the Elizabethan Drama. The Reformation brings about sweeping changes in religion and politics. A period of expansion of horizons: intellectual and geographical.

UNIT 2: Geoffrey Chaucer

(i) The Pardoner's Tale

UNIT 3: Spenser: "Sonnet 34 (Amoretti)"

(i) Shakespeare: 'That time of the year...'' (Sonnet 73)

(ii) Ben Jonson: "Song to Celia"

(iii) John Donne: "Sunne Rising"

UNIT 4: Shakespeare

(i) Macbeth



# **DDCE UTKAL UNIVERSITY**

### B.A. (Hindi)

Semester - I

CORE-1



2.

# हिंदी साहित्य का इतिहास

लेखक डॉ. स्नेहलता दास

Level

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### DDCE UTKAL UNIVERSITY

### B.A. (Hindi)

### CORE-1

### Semester - I

### COURSES OF STUDY

### हिंदी साहित्य का इतिहास (प्राचीन एवं मध्यकाल, रीतिकाल सहित)

Unit-I	हिंदी साहित्य का आरंभ, विकास और परंपरा- आदिकालीन हिंदी साहित्य की प्रमुख
	विशेषताएँ (नाथ, सिद्ध, रासो और अमीर खुसरो तथा विद्यापति ।)
Unit - II	हिंदी साहित्य का मध्यकाल (भक्ति एवं रीतिकाल) हिंदी साहित्य के भक्तिकाल की
	विविध धाराएँ एवं विशेषताएँ ।

Unit - III हिंदी साहित्य का रीतिकाल (रीतिबद्ध, रीतिसिद्ध और रीतिमुक्त ) रीतिकाल की प्रमुख प्रवृत्तियाँ और विशेषताएँ ।

#### अंक विभाजन :

त्तीन	आलोचनात्मक प्रश्न	12×3 = 36
तीन	लघूनरी प्रश्न	8×3 = 24
दो	टिप्पणी मूलक प्रश्न	5 × 2 = 10

कुल	= 70	
सत्रीय कार्य	= 30	

कुल अंक 100

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ILA. Arts(Ilistory) Core -III UNDER CHOICE BASED CREDIT SYSTEM 1ST SEMESTER UNDER CDCS

BA HISTORY(HONS)

### HISTORY OF INDIA-II (300BCE-750CE)

UTEAL UNIVERSIT

Compiled and Edited by:

Mrs. Aliva Panda



#### Core Paper III

#### HISTORY OF INDIA-II (300BCE-750CE)

# Unit-I: Economy and Society (circa 300 BCE to circa CE 300):

- 1. Expansion of Agrarian Economy: Production relations.
- 2. Urban growth: Trade & Commerce
- 3. Social stratification: Class, Varna, Jati, Gender

### Unit-II: Changing Political Formations (circa 300 BCE to circa CE 300):

- The Mauryan Empire: Chandragupta Maurya and Asoka-Conquest and Administration
- 2. Post-Mauryan Polities: Kushanas, and Satavahanas
- The Cholas

### Unit-III: Towards Early Medieval India [circa CE fourth century to CE 750]:

- 1. Gupta Age: Agrarian Expansion, Land Grants, Graded Land Rights and Peasantry.
- 2. Varna, Proliferation of Jatis: changing norms of marriage and property.
- 3. The Nature of Polities: The Gupta Empire
- 4. Post- Gupta Polities Pallavas, Chalukyas, and Vardhanas

### Unit-IV: Religion, Culture, Philosophy and Society

- 1. Consolidation of the Brahmanical Tradition: Dharma, Varnashram, Purusharthas,
- 2. Buddhism: Hinayan and Mahayana
- 3. Jainism: It's major Priniples
- 4. Development of Art and Architecture: Mauryan, and Gupta

#### Suggested Text Books:

- 1. D. D. Kosambi, An Introduction to the Study of Indian History, 1975.
- 2. A. L. Basham, Wonder That Was India, Rupa.

#### **Reference Reading:**

- 1. Romila Thapar, Early India: From the Origins to 1300, 2002.
- 2. Dharma Kumar and Irfan Habib, Cambridge Economic History of India, vol-I.
- 3. Romila Thapar, Ancient India.
- 4. K.M. Ashraf, Life and Condition of the People of Hindustan.
- 5. D.N. Jha (ed.), Feudal Social Formation in Early India.

Unit-I: Economy and Society (circa 300 BCE to circa CE 300):



# ଅଭିଦ୍ଧାନ ଶାନୁଡଳମ୍

ଲପନ୍ନାପକା ତଃ. ଗୋପୀନାଥ ମନ୍ହାପାତ୍ର

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ଜନ୍ମଳ ବିଶ୍ୱବିଦ୍ୟାଳୟ, ବାଶୀବିହାର, ଭୁବନେଶ୍ୱର website:www.ddceutkal.org

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Abhijnanasakuntalam - ACT 1

## UNIT 2

Abhijnanasakuntalam – ACT 2

### UNIT 3

Abhijnanasakuntalam – ACT 3

### UNIT 4

Abhijnanasakuntalam – ACT 4

ILA. Arts(Sociology) Core -1 UNDER CHOICE BASED CREDIT SYSTEM 1ST SEMESTER UNDER CBCS

BA SOCIOLOGY (HONS)



# Introduction to Sociology-I

Compiled and Edited by:

**Dr. Pralap Kumar Sethy** 





Unit-1: Discipline and Perspective 1.1 Meaning, Definition and Subject Matter 1.2 Emergence of Sociology 1.3 Nature and Scope of Sociology 1.4 Importance of Sociology Unit-2: Sociology and other Social Sciences 2.1 Sociology, Anthropology and History 2.2 Sociology and Psychology 2.3 Sociology and Political Science 2.4 Sociology and Economics Unit-3: Basic Concepts 3.1 Society and Community, Associations and Institutions 3.2 Social Groups and Culture 3.3 Role and Status. 3.4 Power and Social Norms

> Unit-4: Social Stratification 4.1 Meaning, Definition, Characteristics 4.2 Forms of Stratification-Caste, class & gender 4.3 Theories of stratification: Functional, Marxian & Weberian Theories of stratification 4.4 Elite Theory: Pareto, C Wright Mills.

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#### CENTRE FOR DISTANCE & ONLINE EDUCATION UTKAL UNIVERSITY : VANI VIHAR BHUBANESWAR-751007

PH .NO. : (0674) 2376700 Website :www.ddceutkal.ac.in

No. CDOE/ 90 702023

#### Date: 18.10.22

#### OFFICE ORDER ON APPROVAL OF SLM

As per the resolution of the Centre for Internal Quality Assurance (CIQA) Committee meeting held on 18.10.2023 at 3.30 p.m. under the Chairmanship of Hon'ble Vice Chancellor, Utkal University in the Vice Chancellor's Conference Hall, the Self Learning Materials (SLM) of all the following 25 courses are placed and approved for the session 2023-2024.

- Master of Business Administration
- ii. Master of Computer Applications
- iii. Master of Arts Economics
- iv. Master of Arts Education
- v. Master of Arts English
- vi. Master of Arts Hindi
- vii. Master of Arts History
- viii. Master of Arts Odia
- ix. Master of Arts Political Science
- x. Master of Arts Public Administration
- xi. Master of Arts Sanskrit
- xii. Master of Arts Sociology
- xiii. Master of Commerce
- xiv. Master of Social Work
- xv. Bachelor of Business Administration
- xvi. Bachelor of Commerce (Hons)
- xvii. Bachelor of Arts (Hons) Economics
- xviii. Bachelor of Arts (Hons) Education
- xix. Bachelor of Arts (Hons) English
- xx. Bachelor of Arts (Hons) Hindi
- xxi. Bachelor of Arts (Hons) History
- xxii. Bachelor of Arts (Hons) Odia
- xxiii. Bachelor of Arts (Hons) Political Science
- xxiv. Bachelor of Arts (Hons) Sanskrit
- xxv. Bachelor of Arts (Hons) Sociology

DIRECTOR Centre For Distance v d Online Education 19-31 University, Vanishar, Blubaneswan 751007

No. CDOE- 9071 /2023

Copy to All the members of CIQA Committee.



#### CENTRE FOR DISTANCE & ONLINE EDUCATION UTKAL UNIVERSITY : VANI VIHAR BHUBANESWAR-751007

PH .NO. : (0674) 2376700 Website :www.ddceutkal.ac.in

No. CDOE/ 3068/2023

# Date: 18.10.23

#### OFFICE ORDER

Considering the Guidelines of UGC - DEB vide UGC Gazette Notification No. CG-DL-E-05092020-221580(Extraordinary, Part III- Section 4) Dated 4<sup>th</sup>September 2020 the Internal Quality Assurance Committee (CIQA Committee of CDOE, Utkal University) is reconstituted by the Hon'ble Vice Chancellor on 5 May 2022 with the following members

Prof Sabita Acharya Vice Chancellor, Utkal University,	Chairperson
Prof Navaneeta Rath, Chairman, PG Council, Utkal University,	Member
Dr. Kahnu Charan Dhir, OAS (SAG), Registrar, Utkal University,	Member
Shri Goutama Pradhan, Comptroller of Finance, Utkal University,	Member
Shri Sharat Kumar Majhi, Controller of Examinations, Utkal University,	Member
Prof. Ranjan Kumar Bal, Vice Chancellor, ASBM University, Bhubaneswar (Retd. Prof of Commerce, Utkal University & Ex-Director, DDCE, Utkal University)	Member
Prof. Bhagaban Das, Retd. Prof. Commerce & Ex-Director, Distance Education, FM University, Balasore,	Member
Prof Prabodh Kumar Hota, Prof Commerce, Utkal University	Member
Prof. Asim Parhi, P.G. Dept. of English, Utkal University,	Member
Dr Biswo Ranjan Mishra, Asst Prof CDOE, Utkal University,	Member
Dr Mamata Rani Behera, Asst Prof CDOE, Utkal University,	Member
Dr Sujit Kumar Acharya, Asst Prof CDOE, Utkal University,	Member
Prof Krishna Chandra Rath, Director CDOE, Utkal University,	Member Secretary

DI Dt

No. CDOE/ 906 2023 Copy to All members of CIQA Committee.

DIRECTOR Centre For Distance and Online Education Utkal University, Vanivihar, Bhubaneswar-751007

18/10/3 DIRECTOR

# FINANCIAL ACCOUNTING



Author's Name :

Dr. Bhagyadhar Nayak

Edited By : Dr. Sujit Kumar Acharya Dr. Biswa Ranjan Mishra Dr. Rashmi Ranjeeta Das





# SYLLABI-BOOK MAPPING TABLE

### Financial Accounting

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5. 14	Book (Unit)	Course Content	Coverage in th
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	Accounting : The language of Business ; Accounting : An Information system ;		1
	Users of Accounting	rmation system ;	1
	Users of Accounting	information :	1
	Branches of Account	ing :	1
	Financial Accounting	11	1
	Generally Accepted	Accounting principles;	2
	Accounting Standard	s ;	2
	The Accounting equa	tions:	2
-	Financial Statements		9
2.	Recording of Busine	ss Transactions ;	3
	Classification of Accounts ;		4
	The Double entry system ;		2
	Journal and ledger ;		3 & 4
	Process of Recording	11	3 & 4
	Cash and bank ;		5
	Bank Reconciliation	statement.	5
3.	Trial Balance ;		4
	Measuring Business	Income ;	6
	Revenue from sales,		6
	Inventory valuation ;		7
	Fixed Assets ;		8
_	Depreciation, liabilit	ies and shareholders equities.	8
4.	Preparation of Finan		6&9
22000	Profit and loss Accord	unt :	6 & 9
	Balance Sheet ;		6 & 9
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- 9.3 Nature of Financial Statement; 9.4 Limitations of Financial Statement
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# MARKETING MANAGEMENT





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# SYLLABUS

### MARKETING MANAGEMENT

- Unit-1 Introduction to Marketing: Meaning, Importance, Core Concept, Marketing Management Process, Marketing Environment.
- Unit-2 Marketing Planning: Identification of market, Market Segmentation, MIS, MR, Consumer Behaviour and Demand Forecasting
- Unit-3 Product Pricing Strategy: Product, Product Classifications, Product Strategies, New Product Development, Product Life Cycle and Marketing Mix Strategy, Branding, Labeling and Packaging Strategies, Pricing Methods and Strategy.
- Unit-4 Promotion and Placement Management: Integrated Marketing Communication (IMC) and tools of Promotion and Promotional Strategy, Meaning and Importance of Distribution System, Functions of wholesaler and retailer.
- Unit-5 Contemporary topics in Marketing: in Practice, Marketing of Services, Rural Marketing, International Marketing and Digital Marketing and Green Marketing

M.A EDUCATION



PAPER - VI

# EDUCATIONAL TECHNOLOGY

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M.A EDUCATION

PAPER-VI

# Educational Technology

By

Dr Bhabagrahi Biswal & Dr Srutirupa Panda



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# **FINANCIAL ACCOUNTING**



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Bhubaneswar

DIRECTOR

UTKAL UNIVERSTRY Vanl Vihar, Bhubaneswar-751407

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1.	Accounting : The lan	puave of Business	
	Accounting : An Information system ;		
	Users of Accounting	information :	1
	Branches of Account	ing;	1
	Financial Accounting		1
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_	Bank Reconciliation	statement.	5
3.	Trial Balance;		4
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	Inventory valuation ;		7
	Fixed Assets ;		8
	Depreciation, liabilit	ies and shareholders equities.	8
4.	Preparation of Finan		6&9
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ଦୁର୍ଗେଶ ନନ୍ଦିନୀ ସ୍କାଇଁ

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ପ୍ରକାଶକ ଓ ମୁଦ୍ରାକର :

ନନ୍ଦଲାଲ ପ୍ରକାଶନ

ଏଫ୍-୭୫୫/୪, ସେକ୍ର-୯

ସିଡିଏ, କଟକ-୭୫୩୦୧୪

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This SIM has been prepared exclusively for Directorate of Distance and Continuing Education (DDCE), Utkal University. It conforms to the syllabi and contents as approved by Utkal University.

## ପ୍ରାଚୀନ ଓଡ଼ିଆ ସାହିତ୍ୟର ଇତିହାସ

### (Core Course - 1) ପ୍ରଥମ ସେମିଞ୍ଚର

ପୂର୍ଷ ମୂଲ୍ୟ : ୧୦୦ ନୟର

ସମୟ - ୩ ଘଣ୍ଟା

ପ୍ରଥମ ଏକକ

ପ୍ରାକ୍-ସାରଳା ସାହିତ୍ୟ (ଚର୍ଯ୍ୟାଗାତିକା ଓ ନାଥ ସାହିତ) ସାମାଜିକ, ଧାର୍ମିକ, ସାହିତ୍ୟିକ ଓ ରାଷାଚାର୍ଣ୍ଣିକ ମୂଳ୍ୟାୟନ

ଦ୍ୱିତୀୟ ଏଜଜ

ସାରଳା ସାହିତ୍ୟର ସାମାଜିକ, ସାଂଷ୍କୃତିକ ଓ ସାହିତ୍ୟିକ ମୂଲ୍ୟ

ତୃତୀୟ ଏକକ

ବଳରାମ ଦାସ ଓ ଜଗନ୍ନାଥ ଦାସ (ବିଶେଷ ଅଧ୍ୟୟନ)

ତତୁର୍ଥ ଏକକ

ଅନତ୍ତ ଦାସ, ଯଶୋଦନ୍ତ ଦାସ ଓ ଅବ୍ୟୁତାନନ୍ଦ ଦାସ (ବିଶେଷ ଅଧ୍ୟୟନ)

### MARKETING MANAGEMENT





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### MARKETING MANAGEMENT

- Unit-1 Introduction to Marketing: Meaning, Importance, Core Concept, Marketing Management Process, Marketing Environment.
- Unit-2 Marketing Planning: Identification of market, Market Segmentation, MIS, MR, Consumer Behaviour and Demand Forecasting
- Unit-3 Product Pricing Strategy: Product, Product Classifications, Product Strategies, New Product Development, Product Life Cycle and Marketing Mix Strategy, Branding, Labeling and Packaging Strategies, Pricing Methods and Strategy.
- Unit-4 Promotion and Placement Management: Integrated Marketing Communication (IMC) and tools of Promotion and Promotional Strategy, Meaning and Importance of Distribution System, Functions of wholesaler and retailer.
- Unit-5 Contemporary topics in Marketing: in Practice, Marketing of Services, Rural Marketing, International Marketing and Digital Marketing and Green Marketing

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#### DR. RASHMI RANJEETA DAS

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### MARKETING MANAGEMENT

- Unit-1 Introduction to Marketing: Meaning, Importance, Core Concept, Marketing Management Process, Marketing Environment.
- Unit-2 Marketing Planning: Identification of market, Market Segmentation, MIS, MR, Consumer Behaviour and Demand Forecasting
- Unit-3 Product Pricing Strategy: Product, Product Classifications, Product Strategies, New Product Development, Product Life Cycle and Marketing Mix Strategy, Branding, Labeling and Packaging Strategies, Pricing Methods and Strategy.
- Unit-4 Promotion and Placement Management: Integrated Marketing Communication (IMC) and tools of Promotion and Promotional Strategy, Meaning and Importance of Distribution System, Functions of wholesaler and retailer.
- Unit-5 Contemporary topics in Marketing: in Practice, Marketing of Services, Rural Marketing, International Marketing and Digital Marketing and Green Marketing

M.A EDUCATION



PAPER - VI

## EDUCATIONAL TECHNOLOGY

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DIRECTOR Directorate of Distance & Continuing Education Utkal University, Vani Vihar, Bhubaneswar-151007



ଦୂରନିରନ୍ତର ଶିକ୍ଷା ନିର୍ଦ୍ଦେଶାଳୟ, ଉତ୍କଳ ବିଶ୍ୱବିଦ୍ୟାଳୟ DIRECTORATE OF DISTANCE & CONTINUING EDUCATION Utkal University, Bhubaneswar-7, Odisha Email: helpline@ddceutkal.ac.in

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M.A EDUCATION

PAPER-VI

# Educational Technology

By

Dr Bhabagrahi Biswal & Dr Srutirupa Panda



ଦୂରନିରନ୍ତର ଶିକ୍ଷା ନିର୍ଦ୍ଦେଶାଳୟ, ଉତ୍କଳ ବିଶ୍ୱବିଦ୍ୟାଳୟ DIRECTORATE OF DISTANCE & CONTINUING EDUCATION Utkal University, Bhubaneswar-7, Odisha Email: helpline@ddceutkal.ac.in Website: www.ddceutkal.ac.in

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## **FINANCIAL ACCOUNTING**



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Bhubaneswar

DIRECTOR

UTKAL UNIVERSTRY Vanl Vihar, Bhubaneswar-751407

# SYLLABI-BOOK MAPPING TABLE

## **Financial Accounting**

		Financial Accounting	
S. No	). Book (Unit)	Course Content	Coverage in th
	Accounting : The lan	mane of Business	
	Accounting : An Info	Imation system :	i i
	Users of Accounting	information :	1
	Branches of Account	ing;	i
	Financial Accounting		1
	Generally Accepted /	Accounting principles;	2
20	Accounting Standard	s:	2
	The Accounting equa	tions:	2
	<b>Financial Statements</b>		9
2.	Recording of Busines		3
	Classification of Acc		4
	The Double entry sys	tem ;	2
	Journal and ledger ;		3 & 4
	Process of Recording		3 & 4
	Cash and bank ;		5
_	Bank Reconciliation	statement.	5
3.	Trial Balance;		4
	Measuring Business		6
	Revenue from sales,	cost of goods sold ;	6
	Inventory valuation ;		7
	Fixed Assets ;		8
	Depreciation, liabilit	ies and shareholders equities.	8
4.	Preparation of Finan		6 & 9
	Profit and loss Accord	ant ;	6&9
	Balance Sheet ;		6 & 9
	Cash Flow statement		12
5.		etation of Financial Statements;	11
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1.7	Users of Accounting Information; 1.8 Relationship of Accounting and other Displine	
1.9	Role of the Accountant; 1.10 Branches of Accounting	
1.11	Difference between Financial Accounting and Management Accounting	
1.12	Importance of Accounting; 1.13 Key Terms	
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4.9 4.11	Prepration of Trial Balance; 4.10 Voucher System	
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ଏହି ପାଠ୍ୟର କୌ	ାଶସି ପ୍ରସଙ୍ଗ, କୌଶସି ପରିସ୍ଥିତିରେ ବି ଲେଖକ ଓ ପ୍ରକାଶକଙ୍କ ବିନା ଅନୁମତିରେ ଅନ୍ୟ କୌଣ ୨ ହୋଇପାରିବ ନାହିଁ ।

ଦୁର୍ଗେଶ ନନ୍ଦିନୀ ସ୍କାଇଁ

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ପ୍ରଥମ ପ୍ରକାଶ : ଡିସେୟର, ୨୦୨୦

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This SIM has been prepared exclusively for Directorate of Distance and Continuing Education (DDCE), Utkal University. It conforms to the syllabi and contents as approved by Utkal University.

## ପ୍ରାଚୀନ ଓଡ଼ିଆ ସାହିତ୍ୟର ଇତିହାସ

### (Core Course - 1) ପ୍ରଥମ ସେମିଞ୍ଚର

ପୂର୍ଷ ମୂଲ୍ୟ : ୧୦୦ ନୟର

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ପ୍ରଥମ ଏକକ

ପ୍ରାକ୍-ସାରଳା ସାହିତ୍ୟ (ଚର୍ଯ୍ୟାଗାତିକା ଓ ନାଥ ସାହିତ) ସାମାଜିକ, ଧାର୍ମିକ, ସାହିତ୍ୟିକ ଓ ରାଷାଚାର୍ଣ୍ଣିକ ମୂଳ୍ୟାୟନ

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